

# Leonardo M. Giuffrida

## Curriculum Vitae

**Research field:** Applied Microeconomics, Public Economics, Industrial Organization.

**Research topic:** Procurement, Innovation, Bureaucracy.

Updated: September 27, 2022

### Current Employment and Affiliations

- 2019–present **Head of Junior Research Group “Economics of Public Procurement” (Tenure-track Researcher)**, ZEW – LEIBNIZ CENTRE FOR EUROPEAN ECONOMIC RESEARCH, Mannheim, Germany.
- 2019–present **Mannheim Competition and Innovation Center (MaCCI)**, *Junior Member*.
- 2022–present **CESifo Research Network**, *Affiliate Member*.

### Previous Work Experience

#### Academic and Research

- 2018–2019 **Postdoctoral Researcher**, ZEW – LEIBNIZ CENTRE FOR EUROPEAN ECONOMIC RESEARCH, Mannheim, Germany.
- 2017–2018 **Postdoctoral Researcher**, UNIVERSITY OF ROME TOR VERGATA, Rome, Italy.

#### Professional

- 2018 **Part-Time Consultant**, OXERA, Rome, Italy.

#### Teaching

- 2020 - present **Part-time Lecturer**, SCUOLA NAZIONALE DELL'AMMINISTRAZIONE (SNA), Rome, Italy.
- 2019 **Lecturer**, UNIVERSITY OF MANNHEIM, DEPARTMENT OF ECONOMICS, Mannheim, Germany, *Topics in Economics of Public Procurement* (M.Sc. course).
- 2019 **Lecturer**, UNIVERSITY OF MANNHEIM, DEPARTMENT OF ECONOMICS, Mannheim, Germany, *Topics in Economics of Public Procurement* (M.Sc. course).
- 2019 **Teaching Assistant**, ZEW – LEIBNIZ CENTRE FOR EUROPEAN ECONOMIC RESEARCH, Mannheim, Germany, *Advanced Econometrics* (Ph.D. course).
- 2017 **Lecturer**, UNIVERSITY OF ROME TOR VERGATA, Rome, Italy, *Procurement of Innovation* (Special lecture for the Master in Procurement Management - in Italian).
- 2017 **Lecturer**, UNIVERSITY OF ROME TOR VERGATA, Rome, Italy, *Economics of Procurement* (Graduate course).
- 2014–2015 **Teaching Assistant**, UNIVERSITY OF ROME TOR VERGATA, Rome, Italy, *Statistical Computing (II): Stata* (Graduate course).
- 2014–2015 **Teaching Assistant**, UNIVERSITY ROMA TOR VERGATA, Rome, Italy, *Calculus and Optimization* (Graduate course).

### Education

- 2013–2017 **Ph.D.**, *Economics*, UNIVERSITY OF ROME TOR VERGATA, DEPARTMENT OF ECONOMICS AND FINANCE, Rome, Italy.

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**Dissertation**, “*Advances in the Economics of Public Procurement*”.

DISSERTATION COMMITTEE AND REFERENCES: Stefano Gagliarducci: University of Rome Tor Vergata and EIEF ([stefano.gagliarducci@uniroma2.it](mailto:stefano.gagliarducci@uniroma2.it)); Juan José Ganuza: UPF and Barcelona GSE ([juanjo.ganuza@upf.edu](mailto:juanjo.ganuza@upf.edu)); Sofia Lundberg: Institutionen för Nationalekonomi Umeå Universitet ([sofia.lundberg@umu.se](mailto:sofia.lundberg@umu.se))

**Visiting Ph.D. student**, UNIVERSITAT POMPEU FABRA (UPF), Barcelona, Spain.

Academic host: Prof. Juan José Ganuza

2012–2013 **M.Phil.**, *Economics*, TOULOUSE SCHOOL OF ECONOMICS (TSE), Toulouse, France.

2009–2011 **M.Sc.**, *European Economy and Business Law*, UNIVERSITY OF ROME TOR VERGATA, Rome, Italy.

2006–2009 **B.Sc.**, *Economics and Business*, UNIVERSITY OF ROME TOR VERGATA, Rome, Italy.  
(in Italian)

## Research Activity

### Publications

- o Giuffrida, L. M., & Rovigatti, G. (2022). Supplier selection and contract enforcement: Evidence from performance bonding. *Journal of Economics & Management Strategy*, 1– 40. <https://doi.org/10.1111/jems.12492>
- o Decarolis, F., Rassenfosse, G. d., Giuffrida, L. M., Iossa, E., Mollisi, V., Raiteri, E., & Spagnolo, G. (2021). Buyers' role in innovation procurement: Evidence from US military R&D contracts. *Journal of Economics & Management Strategy*, 30, 697– 720. <https://doi.org/10.1111/jems.12430>
- o F. Decarolis, L. M. Giuffrida, E. Iossa, V. Mollisi, G. Spagnolo, Bureaucratic Competence and Procurement Outcomes, *The Journal of Law, Economics, and Organization*, Volume 36, Issue 3, November 2020, Pages 537–597, <https://doi.org/10.1093/jleo/ewaa004>

## Scientific Meetings Activity

### Presentations (excluding internal seminars)

- o **2022**: IIOC conference (Boston), IAAE conference (London), Berkeley/Paris/Padova Organizational Economics Workshop (Padua)
- o **2021**: EEA-ESEM Congress (online), EARIE conference (online), University of Turku (invited seminar, online)
- o **2020**: MaCCI IO Day (online), KU-Leuven Workshop in Empirical Political and Public Economics (online), ZEW/Freiburg Workshop (Freiburg)
- o **2019**: SIEP conference (Turin), PET conference (Strasbourg), LAGV conference (Aix-en-Provence), ZEW/MaCCI conference (Mannheim)
- o **2018**: Jornadas de Economia Industrial (Barcelona), EARIE conference (Athens), Matax Campus Meeting (Mannheim), Applied Microeconomics Workshop (Bozen), Workshop in Public Procurement (Paris)
- o **2017**: RES conference (London), SAEe conference (Barcelona), SIEP conference (Catania), EARIE conference (Maastricht), InnoPat conference (Mannheim)
- o **2016**: Ph.D. Jamboree Workshop (Barcelona)

### Organization

- o **2022**: 4th Workshop “Economics of Public Procurement” (Mannheim) – Co-organized with J. Tukiainen and A. De Leverano
- o **2021**: 3rd Workshop “Economics of Public Procurement” (Mannheim) – Co-organized with Janne Tukiainen
- o **2020**: 2nd Workshop “Economics of Public Procurement” (online)
- o **2018**: 1st Workshop “Economics of Public Procurement” (Mannheim) – Co-organized with Z. Asatryan and A. Havlik

## Referee Activity

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*Journal of Political Economy, International Journal of Industrial Organization, FinanzArchiv/Public Finance Analysis, Journal of Public Procurement, Journal of Productivity Analysis, Journal of Industrial and Business Economics, Sustainability, PLOS One, International Review of Administrative Sciences, American Law and Economics Review.*

## ██████████ Awards, Scholarships and Grants

### Awards

- 2017 SIEP Prize winner for “Can the Private Sector Ensure the Public Interest? Evidence from Federal Procurement”. Best unpublished paper by under 35 author(s)

### Scholarships

- 2016–2017 1-year PhD Fellowship granted by Einaudi Institute for Economics and Finance (EIEF) (Rome, Italy)
- 2013–2016 PhD Fellowship granted by University of Rome Tor Vergata (Rome, Italy)
- 2010–2011 Socrates-Erasmus Scholarship. 5-months exchange at Södertörns Högskola (Stockholm, Sweden)
- 2009 Scholarship for worthy undergraduate students (“Borsa di studio per studenti meritevoli”) granted by University of Rome Tor Vergata

### Grants

- 2020-2021 Leibniz Institute Grant: Why Firms do (not) bid in Procurement Auctions? (with S. Blesse and A. Bohne)
- 2018-2020 Leibniz Institute Grant: Public Procurement and Firm Innovation (with Z. Asatryan)
- 2017 Fundación Ramón Areces grant for presenting a paper at SAEe 2017

## ██████████ Complementary skills

### Computer Skills

- Basic Computer Hardware and Support
- Intermediate R, OpenOffice, Microsoft Windows
- Advanced Stata,  $\LaTeX$

## ██████████ Languages

- Mothertongue Italian
- Fluent English, Spanish
- Intermediate French, German